

MINISTRY OF HEALTH & FAMILY WELFARE

Government of India

Through

**RITES Ltd., RITES Office Complex, Annexe Building,
Materials System Management Division, 4th floor, Plot No.144, Sector 44
Gurgaon-122003 (Haryana), India**

Minutes of Pre-Bid Meeting

For

Supply of Anti TB Drugs

under

Revised National Tuberculosis control Programme

through

International Competitive Bidding

Bid Ref. No:

**RITES/MSM/EPW/ RNTCP/01/2014/DOM
(PC-2 & 13)**

Held on

July 23, 2014 at 14:00 Hrs (Local Time)

1. Followings RITES officials were present during the pre-bid meeting

1. Mr. V. Sudhakara Rao, GM/EPW/MSM, RITES Ltd
2. Mr P.V. Datta AM/MSM, RITES Ltd.
3. Mr Bansi Lal Consultant, RITES Ltd.
4. Mr Nitin Jain Engg/MSM, RITES Ltd.
5. Mr. R.L. Rastogi, Procurement Expert, RITES Ltd.

Followings Firms' representatives were present during the pre-bid meeting

1. Mr. J.B Pal, AGM Institution Sales, M/s Macleods Pharmaceuticals Ltd.
2. Mr Onkar Nath Yadav, Officer, M/s Bio Medical Laboratories
3. Mr Alok Gorule, Manager Sales, M/s Sandoz Private Ltd.
4. Mr Bharat Bhushan, Manager Institution, M/s Sandoz Private Ltd.
5. Mr Mukul Jerath, DGM Global Inst. Business, M/s Lupin Ltd.
6. Mr Arun Sharma, Agent, M/s Macleods Pharma Ltd.

2 Tenders have been invited through ICB from all the eligible bidders.

3. Initiating the discussion, Mr. V. Sudhakara Rao welcomed the participants. It was explained that purpose of Pre-bid meet is to educate the bidders regarding various important provisions of the bidding documents and also to clarify any queries that the bidders may have regarding commercial or technical issues in the subject bidding documents.

4 Queries have been raised by the prospective bidders which are clarified as follows:-

S.No.	Query/Proposal	Clarification
1	Clause ITB 35.1 We propose that the “ Purchaser can increase the quantity of goods and services originally specified :by 20% , in due consultation with the suppliers and with adequate increase in the delivery lead times”	Partially agreed as in Amendment 1
2	Schedule of Requirement As longer lead times are involved in procurement of Raw Material & Packing Material after receipt of order from Purchaser, we propose that “1 st Tranche delivery should be within 4 months from NOA, 2 nd tranche delivery should be 5-7 months from NOA and 3 rd tranche delivery should be within 7-9 months from NOA for the originally specified quantity.”	No change is considered. Conditions as per bid document shall prevail.
3	Clause GCC 16 We propose that the “Purchaser should mention the number of days within which the payment will be made to supplier upon receipt of payment claim.”	No change is considered. Conditions as per bid document shall prevail.
4	Clause GCC 9 & Technical Specification Currently Pre-shipment inspection is performed by External agencies before every shipment; sampling is done from each batch and send for external lab testing. Being a WHO Prequalified supplier, we propose that “Pre-shipment Inspection/sampling/Testing need not be for all shipments and can be on randomized basis, which is followed by WHO/GDF monitoring program.	No change is considered. Conditions as per bid document shall prevail.
5	Clause GCC 9 & Technical Specification Post Pre-shipment inspection, the External Lab takes very long time to analyze each individual drug batch. Therefore being a WHO Prequalified supplier and to facilitate timely deliveries, we propose that “Purchases should allow dispatch of goods in parallel to testing, at supplier’s own risk.”	No change is considered. Conditions as per bid document shall prevail.

Meeting concluded with thanks to the participants for their active participation.

RITES Ltd.