

Minutes of Pre-bid meeting held on 11.02.2015 at 14:00 hr at RITES office for Supply of HIV (RAPID) 2nd & 3rd ANTIGEN and WHOLE BLOOD FINGER PRICK TEST KITS against: IFB No. RITES/MSM/NACP/07/2014/REBID

1. The following were present:-

I) From RITES

S/Shri

M K Das, Manager/MSM

B. N. Meena, AM/MSM

A. Chatterjee, Engineer (Mech.)/MSM

II) Firms which attended the pre bid conference are as follows:

S. No.	Name of representative S/Shri	Name of Firm
1	Chander Prakash Kundra	M/s SD Biostandard Diagnostic Pvt. Ltd., Gurgaon

M/s Bhat Biotech India (P) Ltd., New Delhi sent their query through email.

2. Initiating the discussion, chairperson welcomed the participants. It was explained that purpose of Pre-bid meet is to educate the bidders regarding various important provisions of the bidding documents and also to clarify any queries that the bidders may have in the subject bidding documents.

3. The issues raised during the pre bid meeting and clarifications are as under-

S. No.	Query Raised	Clarification
Section I. Instructions To Bidders		
1.	The prices are not being considered on the basis of the present market rate and it is based previous rates which has not relevance or justified reasons.	All related factors including prevailing inflation are taken into consideration while deciding a tender.
Section II. General Colnditions Of Contract		
2.	Some queries are being raised are very trivial in nature for the reason the payments are being withheld. However, there is no reason then why payment cannot be released as suppliers have already submitted a performance bank guarantee and as such documents against queries can be provided even later point of time.	All bills accompanied with requisite documents as per the contract are paid promptly. However, deficiency in documents has to be made correct by the supplier before release of payment.
3.	As there is huge delay in release of payments due to various reasons, it is requested to give advance payment so that manufacturing and delivery against the contract can be done within delivery period.	There will be no change in the payments terms & conditions.

S. No.	Query Raised	Clarification
Section III: Schedule of Requirements		
4.	It has been observed and still facing serious issue while supplying material to respective consignee because they decline to accept the material due to their common root cause issue i.e. “non-availability of storage space” but they are not giving any written prior intimation and prompt communication on mails to supplier on the same.	Consignees should intimate about their stock position to NACO well in advance so that necessary reallocation and accordingly amendment in contract can be issued.
Section IV. Technical Specifications		
5.	<p>Technical Specification for HIV (Rapid) Whole Blood Finger Prick Test Kits:</p> <p>1) Sr. No 2 , As Per Bid Technical Specification “ The cumulative time- temperature indicator technology used should be pre-qualified by WHO”.</p> <p>One of the supplier states that the Cold Chain used by them are fulfilling the Quality requirement i.e. “the maintenance of cold chain during storage & transport the kits at 2-8 degree Celsius”. But the condition that time-temperature indicator technology used should be prequalified by WHO could become a monopolistic situation and could restrict its usage. This results in increase in prices and thereby having unfair competition. Hence, it is requested to kindly remove the condition of “pre-qualified by WHO” and to make this bidding process more competitive.</p>	There will be no change in the technical specification.

Meeting concluded with thanks to the participants for their active participation.