Minutes of Pre-bid meeting for Procurement of HIV RAPID TEST KITS for 1st, 2nd, 3rd Antigen and Whole Blood Finger Pricks against: IFB No. RITES/MSM/NACP/01/2017 held on 02.05.2017 at 14:15 hr at RITES office.

1. The following were present:-

I) From RITES
S/Shri
Prakash Mirani, GM/MSM – In Chair
B. N. Meena, AM/MSM

II) Firms which attended the pre bid conference are as follows:

S. No.	Name of representative S/Shri	Name of Firm
1	Shreekant Sharma	M/s Arkray Healthcare Pvt. Ltd., Surat
2	Anil Yadav	M/s Alere Medical Pvt. Ltd., Gurgaon
3	P.R. Techchandani	M/s Meril Diagnostics Pvt. Ltd., Mumbai

2. Initiating the discussion, chairperson welcomed the participants. It was explained that purpose of Pre-bid meet is to educate the bidders regarding various important provisions of the bidding documents and also to clarify any queries that the bidders may have in the subject bidding documents.

3. The issues raised during the pre bid meeting and clarifications are as under-

S. No.	Query Raised	Clarification
Section I. Instructions To Bidders		
1.	One of the prospective bidder has sought following information: i) Whether their company should have valid DCGI license of the product at the time of bidding for imported product. ii) Whether their product has recently received the DCGI license then bidder can be exempted from the clause of submission of two years marketing standing and performance certificate.	i) Please refer clause 5.2 of ITB wherein it is mentioned that registration certificate from CDSCO and license from DCGI for imported products are required to be submitted before issue of NOA/Contract. ii) The requirement of two years of manufacturing and marketing experience is applicable for both indigenous and foreign manufacturers. The foreign manufacturers may submit proof of experience in their country.
2.	One of the prospective bidder has requested to amended the requirement of achieved annual production of similar goods of **the quantity at least half to the quantities** as specified in relevant schedule in "Section III Schedule of Requirements" during any **one** of the **last five (5) financial years**.	**No change**
3.	As per ITB clause No. 6.1 (c) "For all regulated products, the bidder should have at least two years of manufacturing and marketing experience of the particular items as a manufacturer for each regulated product quoted in the tender. However, this would not apply to regulated products which have been licensed by DCG(I) less than two years ago. A Certificate from DCG (I) shall be required for all new regulated products to this effect".	**No change** What is required is the manufacturing and marketing experience of more than two years. It doesn't matter whether the product was exported or supplied in domestic market.

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	Firm has requested to examine their eligibility regarding above clause- They have received license for exports for the particular item (HIV 2nd & 3rd Antigen) in march 2013 and the domestic license in June 2015.	
Section II: General Conditions of Contract		
4.	As per GCC clause No. 15.1 "The Supplier further warrants that all Goods supplied under the Contract will have remaining **a minimum of 75% or more of the shelf life at the time of delivery to consignee".** Two of prospective Bidders have mentioned that minimum shelf life should be amended to 60% or more at the time of delivery to consignee.	**No Change** All Goods supplied under the Contract will have remaining **shelf life of 75% or more at the time of delivery.**
Section IV. Technical Specifications		
5.	As per the Technical Specifications/PART A/II. Terms and Conditions/ SN.1. :- "Shelf life of the kits has to be defined as 75% of residual life or a shelf-life of 12 months at the time of dispatch to the consignee, whichever is more". Two of prospective Bidders have mentioned that minimum shelf life should be amended to 60% or more at the time of delivery to consignee	
6.	As per the Technical Specifications/PART A/II. Terms and Conditions/ SN.2 "The supplier/ local agent should have the facility to store kits at 2-8^{O}C. The cumulative time temperature indicator technology used should be pre qualified by WHO." One of the prospective bidder has mentioned that the Cold Chain being used by their company fulfills the Quality requirement i.e. "the maintenance of cold chain during storage & transport the kits at 2-8^{O}C". But the condition that time temperature indicator technology used should be prequalified by WHO can become a monopolistic situation and can restrict its usage. This results in increased prices and thereby having unfair competition. Hence, they have requested to remove the condition of "prequalified by WHO" so as to make this Bid more competitive.	**No Change**.
7.	As per the Technical Specifications/PART D-Inspection & Testing /a. "The supplier should supply **600 tests x 2 sets free of cost** from each batch for random evaluation at the identified laboratories for pre-dispatch lot verification." One of the prospective bidder has mentioned that pre- dispatch verification test should be of 400 tests keeping in view the panel size at testing labs.	**No Change.**
8.	As per Technical Specifications/ PART A/Schedule I to XII / 3. By any other Principle excluding Agglutination and Enzyme Immune Assay/ 2. „**The**	**Refer Amendment No 2**

S. No.	Query Raised	Clarification
	assay should detect & differentiate between HIV 1 & 2 antibodies in plasma, serum or whole blood". One of the prospective bidder has mentioned that they are going to quote under this principle for 1st Antigen. There kit detects HIV 1 & 2 for 1st Antigen, and it is screening test, hence, there is no need to differentiate between HIV 1 & 2. there claim corroborates with the Note No. 1 on the same page of tender document at bottom portion which clearly states that **"The 2nd & 3rd test should be able to differentiate between HIV 1 & HIV 2 "**. So it is required to be clarified and amended of Sr. No. 2 as **"The assay should detect HIV 1 & 2 antibodies in plasma, serum or whole blood".**	
9.	The pack size for 2^{nd},3^{rd} and Whole Blood Finger Prick has been reduced to 20 tests per kit. One of the prospective bidder has mentioned that pack size of kits should be 100 tests per kit and controls should be supplied separately, which can save huge logistic cost and space.	**Refer Amendment No 2**
10.	As per the Technical Specifications/PART A/II. Terms and Conditions/ SN.2 "The supplier/ local agent should have the facility to store kits at 2-8^{O}C. The cumulative time temperature indicator technology used should be pre qualified by WHO." Bidder has mentioned that the above criterion is not necessary/stringent requirement in case of Rapid diagnostic Kits. Their kits are stable up to 30 degrees centigrade.	**No Change**.
11.	As per the Technical Specifications/PART A/ Schedule I to XII/10. "The assay components should include HIV positive and negative serum controls sufficient for conducting 20% of the tests (10% negative and 10 % positive controls)" Bidder has requested that amend this specific clause as controls are required for the self assessment of kits and this is an unnecessary requirement.	**No Change**.

Meeting concluded with thanks to the participants for their active participation.